# FINANCIAL STATEMENTS

# YEARS ENDED DECEMBER 31, 2021 AND 2020

**AND** 

INDEPENDENT AUDITORS' REPORT



ACCOUNTANTS AND ADVISORS

# TABLE OF CONTENTS

	<u>Page</u>
Independent Auditors' Report	1-2
Financial Statements	
Statements of Financial Position	3
Statements of Activities and Changes in Net Assets	4
Statements of Functional Expenses	5-6
Statements of Cash Flows	7
Notes to Financial Statements	8-18

# FRIEDMAN LLP®

#### ACCOUNTANTS AND ADVISORS

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Maccabi USA, Inc. Philadelphia, Pennsylvania

### **Opinion**

We have audited the accompanying financial statements of Maccabi USA, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Maccabi USA, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Maccabi USA, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Maccabi USA, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



# **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Maccabi USA, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Maccabi USA, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Philadelphia, PA November 9, 2022

Fredwan UP

# STATEMENTS OF FINANCIAL POSITION

	December 31,				
	2021		2020		
ASSETS					
Current assets					
Cash and cash equivalents	\$ 3,457,584	\$	1,621,246		
Investments, Israel bonds	5,000		5,000		
Pledges receivable, net of allowance	-		250,000		
Prepaid expenses and other	1,932,140		318,844		
Due from related parties	-		28,916		
Total current assets	5,394,724		2,224,006		
Property and equipment, net	17,725		6,080		
Total assets	\$ 5,412,449	\$	2,230,086		
LIABILITIES AND NET ASSETS					
Current liabilities					
Accounts payable and accrued expenses	\$ 208,970	\$	74,913		
Deferred rent, current portion	6,291		3,891		
Deferred revenue	1,617,660		-		
Notes payable, current portion	1,193		101,231		
Due to related parties	61,501		-		
Total current liabilities	1,895,615		180,035		
Long-term liabilities					
Notes payable, net of current portion	148,807		181,369		
Deferred rent, net of current portion	8,774		15,065		
Total non-current liabilities	157,581		196,434		
Total liabilities	2,053,196		376,469		
Commitments					
Net Assets					
Without donor restrictions	(230,553)		(427,909)		
With donor restrictions	3,589,806		2,281,526		
Total net assets	 3,359,253		1,853,617		
Total liabilities and net assets	\$ 5,412,449	\$	2,230,086		

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended December 31,

				2021		Year Ended	Decem	bei 51,		2020				
	Wit	hout Donor	v	Vith Donor			Without Donor			Vith Donor				
	Restrictions		Restrictions			Total		Restrictions		Restrictions		Total		
Support and revenue														
Program revenues	\$	211,441	\$	_	\$	211,441	\$	38,886	\$	_	\$	38,886		
Contributions	Ψ	211,	Ψ		Ψ	211,	Ψ	20,000	Ψ		Ψ	20,000		
Support of games		173,385		1,682,539		1,855,924		80,232		1,134,356		1,214,588		
General		219,772		-		219,772		216,549		-		216,549		
Related party		,,		904,082		904,082		31,460		454,562		486,022		
In-kind donation		_		-				60,000		-		60,000		
Board member dues		12,290		_		12,290		20,163		_		20,163		
Special events (net of direct donor benefit		12,230				12,200		20,102				20,100		
of \$90,456 in 2021 and \$84,165 in 2020)		452		128,783		129,235	13 928		13,928 157,65		157,652	52 171,580		
Interest income		2,202		-		2,202			4,244				-	
Forgiveness of debt - Paycheck Protection Program		278,255		_		278,255		-,		_		4,244		
Other income		29,351		_		29,351		_		_		_		
Net assets released from restriction		1,407,124		(1,407,124)				448,450		(448,450)		_		
Total support and revenue		2,334,272		1,308,280		3,642,552		913,912		1,298,120		2,212,032		
Expenses														
Program services		1,674,486		_		1,674,486		1,042,191		_		1,042,191		
Management and general		195,298		_		195,298		225,083		_		225,083		
Fundraising		267,132		_		267,132		266,981		_		266,981		
Total expenses		2,136,916		_		2,136,916	-	1,534,255		_		1,534,255		
Change in net assets		197,356		1,308,280		1,505,636		(620,343)		1,298,120		677,777		
Net assets, beginning of year		(427,909)		2,281,526		1,853,617		192,434		983,406		1,175,840		
Net assets, end of year	\$	(230,553)	\$	3,589,806	\$	3,359,253	\$	(427,909)	\$	2,281,526	\$	1,853,617		

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2021

				Program s	ervices			Management						
	M	laccabiah							and					
		Games	Ma	c @ Home	Othe	er Programs	Total	(	General	Fu	ndraising		Total	
Personnel														
Salaries	\$	343,199	\$	44,855	\$	178,684	\$ 566,738	\$	46,249	\$	121,129	\$	734,116	
Payroll taxes and employee benefits		52,853		6,908		27,517	87,278		7,123		18,654		113,055	
Total personnel costs		396,052		51,763		206,201	654,016		53,372		139,783		847,171	
Other expenses														
Advertising and marketing		23,789		6,812		6,816	37,417		-		20,435		57,852	
Bank fees		63,366		-		-	63,366		6,669		-		70,035	
Conferences		-		-		18,441	18,441		6,147		-		24,588	
Depreciation		-		-		-	-		2,044		-		2,044	
Insurance		30,301		3,960		15,776	50,037		4,083		10,695		64,815	
IT support services		24,904		3,255		12,966	41,125		3,356		8,790		53,271	
Maccabiah games		86,225		-		-	86,225		-		-		86,225	
Membership fees		-		-		119,250	119,250		39,750		-		159,000	
Newsletter		5,933		2,967		2,966	11,866		-		-		11,866	
Office expenses		10,453		1,366		5,442	17,261		28,767		3,689		49,717	
Other expenses		1,411		165		659	2,235		171		458		2,864	
Postage and shipping		15,355		1,987		7,916	25,258		2,049		5,366		32,673	
Professional fees		28,460		3,720		14,818	46,998		42,511		10,045		99,554	
Registration fees		-		-		-	-		-		6,838		6,838	
Rent		39,520		5,165		20,575	65,260		5,326		13,948		84,534	
Special events		-		-		-	-		-		43,712		43,712	
Support expenses		10,000		-		-	10,000		-		32		10,032	
Team		241,424		-		150,061	391,485		-		845		392,330	
Telephone		5,813		385		1,535	7,733		397		1,041		9,171	
Travel and entertainment		20,364		86		343	20,793		189		232		21,214	
Utilities		3,464		453		1,803	5,720		467		1,223		7,410	
Total expenses	\$	1,006,834	\$	82,084	\$	585,568	\$ 1,674,486	\$	195,298	\$	267,132	\$	2,136,916	

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2020

		Program services						Management						
	M	accabiah		-						and				
	Games		Mad	Mac @ Home		Other Programs		Total		General		Fundraising		Total
Personnel														
Salaries	\$	149,726	\$	149,726	\$	124,772	\$	424,224	\$	93,578	\$	106,056	\$	623,858
Payroll taxes and employee benefits		28,464		28,464		23,720		80,648		17,790		20,162		118,600
Total personnel costs		178,190		178,190		148,492		504,872		111,368		126,218		742,458
Other expenses														
Advertising and marketing		13,033		3,660		10,980		27,673		_		18,299		45,972
Bank fees		8,416						8,416		395		· -		8,811
Depreciation		-		_		_		-		1,424		_		1,424
Insurance		15,573		15,573		12,978		44,124		9,733		11,031		64,888
IT support services		11,807		11,807		9,839		33,453		7,379		8,363		49,195
Marketing		3,480		3,480		2,900		9,860		2,175		2,465		14,500
Membership fees		37,920		37,920		31,600		107,440		23,700		26,860		158,000
Newsletter		4,606		1,151		3,453		9,210		-		-		9,210
Office expenses		4,763		4,763		3,968		13,494		11,507		3,374		28,375
Other expenses		5,627		51		2,698		8,376		534		416		9,326
Postage and shipping		2,576		2,499		6,812		11,887		198		11,137		23,222
Professional fees		67,523		26,733		51,737		145,993		40,856		9,305		196,154
Registration fees		-		-		-		-		_		23,076		23,076
Rent		19,645		19,644		16,369		55,658		12,277		13,914		81,849
Special events		-		-		-		-		_		8,514		8,514
Team		550		-		42,292		42,842		_		-		42,842
Telephone		1,749		1,334		1,113		4,196		833		945		5,974
Travel and entertainment		4,397		1,959		1,633		7,989		1,224		1,387		10,600
Utilities		2,367		2,367		1,974		6,708		1,480		1,677		9,865
Total expenses	\$	382,222	\$	311,131	\$	348,838	\$	1,042,191	\$	225,083	\$	266,981	\$	1,534,255

# STATEMENTS OF CASH FLOWS

	Year Ended	Decem	ber 31,
	2021		2020
Cash flows from operating activities			
Change in net assets	\$ 1,505,636	\$	677,777
Adjustments to reconcile change in net assets			
to net cash provided by operating activities			
Depreciation	2,044		1,424
Bad debt expense	-		500
Loan forgiveness - Paycheck Protection Program	(278,255)		-
Changes in operating assets and liabilities			
Pledges receivable	250,000		(240,000)
Prepaid expenses and other	(1,613,296)		(269,712)
Accounts payable and accrued expenses	134,057		(18,770)
Deferred rent	(3,891)		18,956
Deferred revenue	1,617,660		-
Net cash flows provided by operating activities	1,613,955		170,175
Cash flows from investing activities			
Acquisition of equipment	(13,689)		(2,399)
Due from related parties	28,916		(13,741)
Net cash provided by (used in) investing activities	15,227		(16,140)
Cash flows from financing activities			
Proceeds from notes payable	145,655		282,600
Due to related parties	61,501		_
Net cash flows provided by financing activities	207,156		282,600
Net increase in cash and cash equivalents	1,836,338		436,635
Cash and cash equivalents, beginning of year	1,621,246		1,184,611
Cash and cash equivalents, end of year	\$ 3,457,584	\$	1,621,246

#### NOTES TO FINANCIAL STATEMENTS

#### 1 - NATURE OF ORGANIZATION

Maccabi USA Inc., (the "Organization"), is the official sponsor of the United States team to the World Maccabiah Games in Israel, as well as other international Maccabi Games in Latin America, Australia, and Europe. Each team is comprised of Jewish athletes from the United States who represent their country in athletic competition and learn about the Jewish culture and heritage in the host country where the Games take place. It is the unique combination of sports and history that allows Maccabi USA to change the lives of all who participate in the Games. Athletes leave the competition with a feeling of accomplishment for their athletic ability, great new friends from around the world and most important, a sense of pride for their unique culture and heritage. They feel a special connection with their fellow Jews from around the world and a strong connection to the State of Israel.

Maccabi USA distinguishes themselves by:

- Sponsoring the United States Team to the World Maccabiah Games.
- Supporting programs such as the JCC Maccabi Games which introduce American Jewish youth to their heritage by sponsoring sports-related programs and activities.
- Supporting programs that enhance participation of American Jewish youth with their brethren throughout the world.
- Supporting athletic facilities and programs in Israel.
- Being a member of Maccabi World Union and worldwide Maccabi movement.

To further its mission, Maccabi USA lends support to the Maccabi World Union, Project Tikvah, The Wingate Institute, Israel Sports Center for Disabled, Israel's Special Olympics and Paralympics teams, the International Jewish Sports Hall of Fame and Israel's Olympic athletes.

Maccabi USA is one of 50 territorial representatives of Maccabi World Union, the international governing organization. Maccabi World Union has a membership of more than 400,000 throughout the world. The Maccabi movement, with ties to the ideals of Zionism and named for Judah (The Hammer) Maccabee, symbolizes Jewish excellence in sport.

The Organization is supported primarily through contributions and program revenues associated with the athletic games.

Maccabi USA is officially recognized by the United States Olympic and Paralympic Committee as an Affiliated Organization and is an adjunct member of the Conference of Presidents of Major Jewish Organizations.

#### NOTES TO FINANCIAL STATEMENTS

#### 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The accompanying financial statements reflect the accounts of the Organization and have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP) and presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codifications ("ASC") 958 Notfor-Profit Entities.

#### **Net Assets**

Net assets, revenues, and other support are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The net assets whose use is restricted by the Board of Directors are also included within net assets without donor restrictions. The Organization had no board restricted net assets at December 31, 2021 and 2020.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events or purposes specified by the donor. Other donor-imposed restrictions (endowments) are permanent in nature, where the donor stipulates that such resources be maintained in perpetuity. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

#### **Support and Revenue Recognition**

In accordance with FASB ASC Topic 606, *Revenue from Contracts with Customers* ("ASC 606"), the Organization determines the amount of revenue to be recognized through application of the following steps:

- Identification of the contract, or contracts with the customer;
- Identification of the performance obligations in the contract;
- Determination of the transaction price;
- Allocation of the transaction price to the performance obligations in the contract; and
- Recognition of revenue when or as the Organization satisfies the performance obligations.

*Program revenues* – Program revenues include amounts paid by athletes to participate in the various Maccabi games. These revenues are recognized at a point in time during the year in which the games are held. Accordingly, amounts received in advance are deferred until the event occurs. Application fees are recognized when the application is received regardless of when games will take place.

#### NOTES TO FINANCIAL STATEMENTS

# 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Support and Revenue Recognition** (Continued)

Contributions – In accordance with ASC 958, unconditional promises to give cash and other assets to the Organization are reported as contributions and recorded at fair value on the date the promise is received. All contributions are considered to be available for use without restriction unless specifically restricted by the donor. Contributions received for specific purposes or with donor stipulations are reported as increases in net assets with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. Restricted contributions received, whose restrictions are met in the same reporting period, are reflected as without restrictions.

Special events – Special events revenue include revenue generated from ticket sales and revenue received in sponsorships. Revenue earned from attendance at fundraising events is recognized at the time of the event. Revenue from sponsorships is considered contribution revenue as they are generally nonreciprocal transactions, therefore, recognized when the agreement is signed. Revenue from ticket sales are considered an exchange transaction for the value received. Amounts received in advance of the event are recorded as deferred revenue (contract liability) until the event is held. Expenses incurred in connection with an event that provide direct benefit to the donors offset special event revenue in the statements of activities and changes in net assets. For the year ended December 31, 2021, the revenue from special events amounted to \$219,691, of which \$90,456 was earned as a benefit to the donor. For the year ended December 31, 2020, the revenue from special events amounted to \$255,745, of which \$84,165 was earned as a benefit to the donor.

Paycheck protection program loan forgiveness – On April 7, 2020, the Organization qualified for and received a loan pursuant to the Paycheck Protection Program, a program implemented by the U.S. Small Business Administration ("SBA") under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender (the "PPP Lender"), for an aggregate principal amount of \$132,600 (the "PPP Loan"). On May 13, 2021, the Small Business Administration has forgiven 100% of the loan and interest and repaid the bank in full. On February 16, 2021, the Organization applied for a second loan under the Paycheck Protection Program under the CARES Act. The loan was approved and received in the amount of \$145,655. On October 25, 2021, the Small Business Administration has forgiven 100% of the loan and interest and repaid the bank in full. As such, the forgiveness of these debts are recorded as other income in accordance with FASB ASC 470, Debt on the statement of activities and changes in net assets for the year ended December 31, 2021.

#### NOTES TO FINANCIAL STATEMENTS

# 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Cash and Cash Equivalents**

The Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less, which are not intended to be held for investment purposes, to be cash equivalents.

#### **Investments**

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the statements of financial position. Any unrealized gains or losses on investments are included in the statements of activities and changes in net assets.

#### **Unconditional Promises to Give**

Unconditional promises to give are recorded as received at the present value of their net realizable value, using interest rates applicable to the years in which the promises are received to discount these amounts. Amortization of discounts is included in contribution revenue. The Organization uses an allowance method to determine uncollectible promises receivable. The allowance for doubtful accounts was \$42,000 for each of the years ended December 31, 2021 and 2020.

#### **Conditional Promises to Give**

Conditional promises to give are not recognized until the conditions on which they depend are substantially met and the promises become unconditional. As of December 31, 2021, the Organization had \$325,000 of unrecorded conditional promises to give from foundation grants which will be recognized when the Organization can show evidence of satisfaction of specific conditions as set forth by the donor, which consist of specific outside funding threshold.

#### **Property and Equipment and Depreciation**

Property and equipment are recorded at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets ranging from 3 to 5 years. The cost of maintenance and repairs is charged to expense as incurred.

#### NOTES TO FINANCIAL STATEMENTS

# 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **In-Kind Contributions**

Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received as contributions with offsetting expenses. Contributed services consist of legal services received in the amount of \$60,000 for the year ended December 31, 2020. In addition, the Organization received donated services from a variety of unpaid volunteers. The value of these services is not reflected in the accompanying financial statements as these services do not meet the criteria for recognition as contributed services.

#### **Functional Expenses**

The costs of providing program and supporting services have been summarized on a functional basis in the accompanying statement of functional expenses. The Organization incurs expenses that directly relate to, and can be assigned to, a specific program or supporting activity. The Organization also conducts a number of activities which benefit both its program objectives as well as supporting services (i.e. fundraising and management and general activities). These costs, which are not specifically attributable to a specific program or supporting activity, are allocated by management on a consistent basis among program and supporting services benefited. All expenses are allocated based on total salary and benefit costs, whose distribution to programs is determined based on the estimates of time and effort incurred by personnel.

### **Advertising Costs**

Advertising costs are charged to expense as incurred. Advertising costs were \$57,852 and \$45,972 for the years ended December 31, 2021 and 2020, respectively.

#### **Income Taxes**

The Organization is exempt from federal income taxes under the provisions of the Internal Revenue Code Section 501(c)(3), and is exempt from state income taxes. The Organization is not a private foundation.

#### **New Accounting Pronouncements Issued – Not Yet Adopted**

In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, Leases. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the statements of financial position at the date of lease commencement. Leases will be classified either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statements of activities and changes in net assets. This standard will be effective for the calendar year ending December 31, 2022. The Organization is currently in the process of evaluation the impact of adoption of this ASU on its financial statements.

#### NOTES TO FINANCIAL STATEMENTS

# 3 - LIQUIDITY AND AVAILIBILITY OF RESOURCES

The Organization's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	December 31,					
		2021		2020		
Cash and cash equivalents	\$	3,457,584	\$	1,621,246		
Israel bonds		5,000		5,000		
Pledges receivable		-		250,000		
Total financial assets available within one year		3,462,584		1,876,246		
Less: amounts unavailable for general						
expenditures within one year, due to						
Restricted by donor with purpose restrictions		(1,731,363)		(2,002,557)		
Total financial assets available to management		·				
for general expenditure within one year	\$	1,731,221	\$	(126,311)		

The Organization's financial assets available to meet cash needs for general expenditures within one year represents funding for ongoing operational requirements and program expenditures in fiscal year 2022.

# Liquidity Management

The Organization, with oversight of the Board of Directors, maintains any excess funds in an interest bearing cash account. To help manage unanticipated liquidity needs, the Organization has a line of credit of \$750,000, that it can draw on to meet short-term cash needs (see Note 6).

#### 4 - PLEDGES RECEIVABLE

Pledges receivable are as follows:

	December 31,							
	2021		2020					
Gross pledges receivable	\$ 42,000	\$	292,000					
Less allowances for uncollectible pledges	(42,000)		(42,000)					
Net pledges receivable	\$ -	\$	250,000					

All outstanding pledges at December 31, 2021 and 2020, are due within one year.

#### NOTES TO FINANCIAL STATEMENTS

# 5 - PROPERTY AND EQUIPMENT, NET

Property and equipment consisted of the following:

	December 31,							
	2021		2020					
Computer equipment	\$ 62,461	\$	62,461					
Computer software	51,718		51,718					
Equipment	31,638		17,949					
	145,817		132,128					
Less accumulated depreciation	(128,092)		(126,048)					
	\$ 17,725	\$	6,080					

#### 6 - LINE OF CREDIT

The Organization had a revolving line of credit of \$500,000 which expired on May 30, 2020. In September 2021, the Organization signed an agreement for a revolving line of credit of \$750,000 which was originally due to expire on September 6, 2022, and was subsequently renewed through September 6, 2025. Interest is calculated at a variable rate equal to the greater of the prime rate plus 1.00% or 6.5%. The effective rate as of December 31, 2021 was 6.50%. Interest is payable monthly and the line of credit is unsecured. The outstanding balance was \$0 as of December 31, 2021 and 2020.

#### 7 - NOTES PAYABLE

On August 6, 2020, the Organization qualified for and received a loan from the SBA under section 7(b) of the Small Business ACT, as amended, for an aggregate principal amount of \$150,000 (the "SBA Loan"). The SBA Loan bears interest at a fixed rate of 2.75% per annum, with the first twenty four months of interest and payments deferred, and has a term of thirty years. Monthly installment payments, including principal and interest, of \$641 will commence after the end of deferral period. The SBA Loan may be accelerated upon the occurrence of an event of default.

Future maturities of the notes payable are as follows:

Year Ending December 31,	
2022	\$ 1,193
2023	3,646
2024	3,747
2025	3,851
2026	3,959
Thereafter	133,604
	\$ 150,000

#### NOTES TO FINANCIAL STATEMENTS

#### 8 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes:

		December 31,					
		2021	2020				
Subject to expenditure for specified purposes							
Maccabiah Games 2022	\$	3,015,174	\$	1,992,450			
Israeli Olympic Baseball		30,823		78,549			
Maccabi Media		252,782		70,153			
Other		291,027		140,374			
	\$	3,589,806	\$	2,281,526			

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes by the expiration of a time restriction or by occurrence of other events specified by donors.

	December 31,					
	2021		2020			
Subject to expenditure for specified purposes						
Maccabiah Games 2022	\$ 1,204,088	\$	416,228			
Israeli Olympic Baseball	141,978		32,222			
Maccabi Media	36,282		-			
Other	24,776		_			
·	\$ 1,407,124	\$	448,450			

#### 9 - FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

#### NOTES TO FINANCIAL STATEMENTS

# 9 - FAIR VALUE MEASUREMENTS (Continued)

Level 2 Inputs to the valuation methodology include

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2021.

*Israel bonds* – The fair value of these securities is estimated based on models considering the estimated cash flows and expected yield. These securities have a contractual term.

The following table summarizes investment assets measured at fair value at December 31, 2021 and 2020. No change in value noted during the year ended December 31, 2021.

	Investments at Fair Value							
		Level 1		Level 2		Level 3		Total
Israel bonds	\$	-	\$	5,000	\$	-	\$	5,000
Total assets in the fair								
value hierarchy	\$	-	\$	5,000	\$	-	\$	5,000

#### 10 - CONCENTRATION OF CREDIT RISK

The Organization maintains cash at various financial institutions. At times, cash in these accounts may exceed the Federal Deposit Insurance Corporation limit of \$250,000. At December 31, 2021, the uninsured cash balance was approximately \$2,720,000. The Organization has not experienced any losses in such accounts.

#### NOTES TO FINANCIAL STATEMENTS

#### 11 - COMMITMENTS

#### Lease agreements

The Organization has an office lease agreement with a company owned by a former board member through December 31, 2023. The agreement allows for an extension for an additional two years through December 31, 2025.

The original lease agreement contained rent holidays and rent escalation clauses. US GAAP requires rent expense to be recognized on a straight-line basis over the lease term. The difference between the rent due under the stated periods of the lease compared to that of the straight-line basis is recorded as deferred rent. At December 31, 2021 and 2020, deferred rent of \$15,065 and \$18,956, respectively, is included in the statements of financial position.

# Lease agreements

Rent expense, including taxes and operating expenses, for the years ended December 31, 2021 and 2020, was \$84,534 and \$81,849, respectively.

Future minimum lease commitments required under the lease agreement are as follows:

Year Ending December 31,	
2022	\$ 65,556
2023	68,040
	\$ 133,596

#### **Employment Agreements**

On occasion, the Organization will enter into employment contracts with key employees. The contracts typically provide for minimum guaranteed compensation, as well as certain employee benefits. Future minimum employment commitments required under employment contracts are as follows:

Year Ending December 31,	
2022	\$ 225,086
2023	115,288
	\$ 340,374

#### 12 - RETIREMENT PLAN

The Organization has a 403(b) retirement plan. The plan covers all employees meeting certain eligibility requirements. Employees voluntarily make contributions to the Plan based upon limits established under the Internal Revenue Code. In addition, the Organization may make nonelective contributions as defined by the plan. These contributions for the years ended December 31, 2021 and 2020 totaled \$16,391 and \$15,045, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### 13 - RELATED PARTY TRANSACTIONS

The Organization has common board members with the Endowment Fund of Maccabi USA. For the years ended December 31, 2021 and 2020, the Organization received grants and contributions from the Endowment Fund of Maccabi USA totaling approximately \$904,000 and \$486,000, respectively.

As of December 31, 2021 and 2020, the Organization had a due to related party balance of \$60,270 and due from related party balance of \$28,836 related to the Endowment Fund of Maccabi USA.

#### 14 - UNCERTAIN TAX POSITIONS

Management of the Organization considers the likelihood of changes by taxing authorities in its filed income tax returns and recognizes a liability or discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities, including changes to the Organization's status as a not-for profit entity. Management believes that the Organization met the requirements to maintain its tax-exempt status and has no income subject to unrelated business income tax, therefore no provision for income taxes has been provided in these financial statements.

#### 15 - RISKS AND UNCERTAINTIES

The spread of a novel strain of coronavirus (COVID-19) around the world has caused significant volatility in U.S. and international markets and is presently ongoing. There is significant uncertainty around the breadth and duration of business disruptions related to COVID-19, as well as its impact on the U.S. and international economies and, as such, the Organization is unable to determine if it will have a material impact to its operations. As a result of the continued pandemic, the Maccabiah games, originally scheduled for June 2021, have been postponed to July 2022.

#### **16 - SUBSEQUENT EVENTS**

The Organization has evaluated events and transactions for potential recognition or disclosure in the financial statements through November 9, 2022, the date on which the financial statements were available to be issued.